

Message Text

CONFIDENTIAL

PAGE 01 HONG K 14901 021009Z

ACTION EB-08

INFO OCT-01 EUR-12 EA-10 ISO-00 AGRE-00 CEA-01 CIAE-00

COME-00 DODE-00 FRB-03 H-01 INR-07 INT-05 L-03

LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15

STR-05 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01

FEA-01 /098 W

-----030685 021954Z /44

R 020835Z DEC 77

FM AMCONGEN HONG KONG

TO SECSTATE WASHDC 8039

INFO AMEMBASSY PARIS

AMEMBASSY TOKYO

C O N F I D E N T I A L HONG KONG 14901

E.O. 11652: GDS

TAGS: ESTC, VM

SUBJ: PROPOSED SALE OF US VETERINARY PRODUCTS TO VIETNAM

1. PFIZER CORPORATION REP QUERIED CONGEN ON POSSIBILITY OF OBTAINING EXPORT LICENSE TO SHIP US LIVESTOCK FOOD ADDITIVES TO VIETNAM. ITEMS SOUGHT ARE: (A) 25 BAGS OF MECADOX 10 (25 KGS. PER BAG) VALUED AT US\$4,000, (B) 1,000 BOTTLES OF IRON HYDROXYNATED DESTRAN 5 PERCENT (100 CC PER BOTTLE) VALUED AT US\$6,500, AND (C) 20,000 LBS OF TM EGG FORMULA VALUED AT US\$147,000. PFIZER ALREADY REQUESTED NEW YORK OFFICE TO APPLY FOR APPROPRIATE COMMERCE AND TREASURY LICENSES.

2. PFIZER RECEIVED ABOVE ORDER FROM LOWELL CHANG, MANAGING DIRECTOR, GREAT CHINA TRADING COMPANY, LTD., ROOM 153, GAMMON HOUSE, 12 HARCOURT ROAD, HONG KONG. CHINA TRADING COMPANY HAS ALSO RECENTLY MADE FOLLOWING REQUESTS TO OTHER US FIRMS FOR VETERINARY PRODUCTS FOR VIETNAM: AMERICAN CYANAMID: (A) 2,000 BOXES THYROXIN (10 TUBES PER BOX), (B) 1,000 BOXES POST HYPOPLYSE. NAPCO (DIAMOND SHAMROCK): (A) 1,000 PACKETS NAPCOSOL R1 (2.2 KGS. PER PACKET), (B) 1,000 PACKETS
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 HONG K 14901 021009Z

NAPCOSOL R2 (2.2 KGS PER PACKET), (C) 1,000 PACKETS

NAPCOSOL R3 (2.2 KGS. PER PACKET), (D) 1,000 PACKETS

NAPCOSOL R4 (2.2 KGS. PER PACKET).

3. GREAT CHINA TRADING COMPANY ORIGINALLY ESTABLISHED IN CHINA IN 1917. HONG KONG OFFICE ESTABLISHED 1947, MAINLAND BRANCHES CLOSED FOLLOWING COMMUNIST TAKEOVER.

FIRM REORGANIZED 1966, PRESENTLY HAS 10 EMPLOYEES, CLAIMS OVER US\$3 MILLION IN SALES LAST YEAR. IMPORTS PHARMACEUTICALS, CHEMICALS, COSMETICS FROM EUROPEAN COMMON MARKET AND EASTERN ASIA AREA, SELLS TO HONG KONG-MACAU AREA. FIRM ALSO DEALS WITH SUMITOMO CHEMICALS, OSAKA, JAPAN (FULL RANGE OF CHEMICAL PRODUCTS).

4. CONGENOFF INFORMED PFIZER AND GREAT CHINA TRADING COMPANY THAT PRESENT US POLICY PROHIBITS EXPORT OF US PRODUCTS TO VIETNAM. GREAT CHINA TRADING COMPANY STRESSED "HUMANITARIAN" NATURE OF TRANSACTION AND PFIZER SAID THEY HOPE LICENSE MIGHT BE GRANTED.

5. COMMENT: CONGEN RECOGNIZED THAT WHILE THIS PROPOSAL IS CLEARLY COMMERCIAL IT IS CLOSELY RELATED TO THE HUMANITARIAN NEEDS OF FOOD PRODUCTION. THE DEPARTMENT MAY WISH TO CONSIDER THIS POSSIBILITY IN THE EVENT A GESTURE TO THE SRV IS FELT DESIRABLE.
SHOESMITH

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, MEDICAL EQUIPMENT
Control Number: n/a
Copy: SINGLE
Sent Date: 02-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977HONGK14901
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770448-0127
Format: TEL
From: HONG KONG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t197712101/aaaadhvp.tel
Line Count: 81
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 1ad9cefb-c188-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 11-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 105952
Secure: OPEN
Status: NATIVE
Subject: PROPOSED SALE OF US VETERINARY PRODUCTS TO VIETNAM
TAGS: ESTC, VM
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/1ad9cefb-c188-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009